



## DM160i

A compact but professional mid-sized machine which utilises the latest technology to provide quiet and efficient mailroom processing.



## Value For Money

The DM160i Digital Franking Machine provides you with the guarantee that every piece of mail you send costs significantly less than if you paid using stamps. The machine has an integrated weighing platform that automatically ensures you only ever pay the correct postage.

## Easy to Use

The machine allows you to re-credit your machine or download a new envelope message, in seconds without the line rental and dial up costs incurred with analogue connected franking machines.

It has up to 5 presets so your most common jobs can be run by anyone; no hassle, no delays.

It interfaces with weighing platforms of up to 35kg, so your staff can send heavy items without disrupting normal mail processes.

## Energy Efficient

The machine automatically enters a low-power sleep mode after a period of inactivity, keeping energy bills to a minimum.

## Strengthen Your Brand

Additionally, the machine can print promotional envelope messages on every letter you frank.

## Efficient and Effective

This machine reliably and accurately processes up to 45 pieces of mail a minute, so you'll save precious time that you can reinvest in more productive tasks.

## Ensure Mail Reaches Recipients

Mail won't be returned because it was franked with the wrong date, an internal clock can advance the date automatically for future mailings. This eliminates the associated costs of returned mail.



## Specification

Maximum processing speed	40 pieces of mail per minute
Maximum number of accounts	25
Monitoring and reporting facilities	Postage and meter reports
Maximum envelope thickness	9.5mm
Capacity of integrated weighing platform	2.5kg
Other weighing options	7, 12 and 35kg
Differential Weighing	No
Sealer	No
Text entry	No
Date / time stamp	No
Job presets	5
Preferred connect	LAN

## Why frank your mail?

### Value For Money

As a MailMark franking machine user, you will automatically receive a discount on every item of mail you send. MailMark discount offers the highest level franking machine discount available from Royal Mail as per the latest price list.

### Big savings

Franking machine users receive a discount off every item of mail sent:

- Save 12p on every 1st Class Letter you send
- Save 18p on every 2nd Class Letter you send

The discounts don't stop there! By formatting mail to be read and validated by Royal Mail's automated sorting technology, your business could be entitled to postal discounts of up to 34% off your standard mailing costs. All Royal Mail discounts are easily accessible via a franking machine.

### Improve your cashflow & efficiency

Franking offers the most efficient means to streamline your mailroom operations and enhance productivity. By ensuring there are no delays to the processing of your mail, like running out of stamps, you can improve cash flow and avoid financial delays.

### Maximum security

A franking machine is a secure way to pay for postage. The machine can be fully locked and is pin protected, so only authorised users can use it. You can also print reports to check usage and get an overview of your mailing activity.

### Cleanse your mailing lists for free

Franking machine users can include an External Return Address (ERA) on all items of mail, allowing mailing lists to be cleansed for free as all undeliverable mail is returned by the Royal Mail, free of charge.

### Correct price: first time, every time

Franking machines have integrated scales for easy pricing of mail. The machine automatically calculates the correct price of each item so you don't have to. Eliminate the risk of under-stamping and passing surcharges onto customers, or over-stamping and incurring unnecessary costs.

### Free advertising on every envelope

A franking machine is a great tool to communicate your sales messages to customers. You can add advertising slogans or promotional offers onto every envelope to generate extra revenue and increase brand awareness.

### Professional looking business mail

Franking your mail is an easy way to portray a more professional company image. Every invoice, statement, proposal and letter you send is a key customer communication. You can include your company name and logo, and create not only consistency but also reinforce your brand with every item of post you send.